



**Green Mountain
United Way**

Mobilizing communities to create lasting changes in local conditions that will improve lives.

Serving Caledonia, Essex, Orange, Orleans
and Washington Counties of Vermont

www.gmunitedway.org

Making a difference for the people of our counties toward:

Economic Advancement 

Healthy Living 

Early Learning 

Basic Needs 

Annual Report
July 1, 2010 - June 30, 2011

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July 1, 2010 – June 30, 2011

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July 1, 2010 – June 30, 2011

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Alan Lendway
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Walter Oakes
Connie Warren



FROM THE President of the Board of Directors and Executive Director

We are happy to bring you this year's annual report that celebrates the outstanding accomplishments of fiscal year July 1, 2010 to June 30, 2011. The Green Mountain United Way Board, Committees, Partners, Volunteers, Staff, and our very generous donors have made it possible for us to meet the needs of the community in a new and meaningful way. The May flood brought a challenge that we had never faced before. Our office sustained significant damage making it necessary for us to move to half of our present space. We were not alone, with damage from the flood hitting homes, businesses, and town and city roads. Green Mountain United Way led the way in bringing together Federal, State, and local groups to open the Central Vermont Flood Recovery & Resource Center. Over 388 volunteer hours were spent helping flood victims. Because of our diligence in helping people register with Vermont 2-1-1, a program of the nine United Ways in Vermont, it was determined that Washington County was eligible for FEMA funds, helping many people with the costs of rebuilding their lives.

The weakened economy did impact us as we were unable to make our campaign goal. Campaign Chair Don George, CEO of Blue Cross Blue Shield of Vermont, and Funding Resources Chair John Gardner of Gardner Insurance Services concur that this has been an extremely difficult year and want to thank the community and the Worksite Coordinators for their dedication and hard work. In addition, we thank the volunteers who worked on the 5th Kaleidoscope of Talent and all of the performers who participated in the talent show for their contributions. A new event called "Ride the Realm," a road bike ride throughout the Northeast Kingdom starting at Burke Mountain, added to the campaign.

Community Impact Chair Alan Lendway from Lendco, Ltd. and his Committee and other volunteers awarded grants to augment our work in three of our four targeted areas. Those areas are Economic Advancement, Healthy Living and Early Learning.

When people have the knowledge and skills to make sound financial decisions, they can improve their economic condition and achieve monetary self-sufficiency. GMUW has coordinated financial educational programs for all ages that provide the tools to increase income, build savings and gain and sustain assets. To further support this area we were honored with a \$150,000 FINRA grant to conduct programs in the worksite as well as with the public.

The physical health of many people in our region is of concern. By helping to increase the knowledge of and access to healthy foods and proper physical activity, cardiovascular disease, diabetes, and other chronic illnesses can be reduced. This is the last year of our three-year state CHAMPPS grant to work with communities to help them identify and make changes to increase the health of the community.

We know that children begin to learn at birth. GMUW has made available cutting edge educational materials to parents and caregivers that offer easy, teaching opportunities in everyday moments.

We continue to provide Basic Needs by helping in the administering and funding of Vermont 2-1-1, an information and referral system to access health and human service information, as well as a discount prescription medication program. Our Goods and Services Program has continued to bring food, clothing and other goods to many non-profit organizations.

Stuart Williams, MD
President

Nancy Zorn
Executive Director

Economic Advancement

To foster our role in advancing the financial stability of our local people and communities, Green Mountain United Way:

- Continued its partnerships with the Vermont Jump\$tart Coalition, local banks, Community Action Councils, Consumer Credit Counseling and schools and colleges to deliver financial literacy workshops at area high schools within our five-county region;
- Conducted a series of adult financial literacy workshops in partnership with Community National Bank in Derby and Lyndonville;
- Held a financial literacy workshop for clients of the Caledonia County Probation Department;
- Presented a financial literacy “Train the Trainer” workshop in Newport for the staff of Northeast Kingdom Human Services;
- Received a two-year grant of just under \$150,000 from the FINRA Foundation (Financial Industry Regulatory Authority) to coordinate a comprehensive financial education project with partners in a six-county region. Implementation of community-based financial literacy workshops at various community locations in three of our counties began with the rest to follow in the next fiscal year and beyond;
- Joined the Education Committee of the Jump\$tart Coalition to develop a toolkit to provide teachers and schools statewide with recommended curricula, interactive games and other resources to help them integrate financial literacy into classes;
- Co-sponsored the Housing and Economic Development Candidates Forum as a member of the Central Vermont Housing Partnership;
- Supervised Vermont Works for Women and Reach Up job training participants in our main office;
- Participated in the Workforce Investment Boards and Chambers of Commerce in Central VT and the Northeast Kingdom.



Healthy Living

Green Mountain United Way worked collaboratively with several non-profit organizations, businesses, faith-based groups, government agencies and individuals to promote better health practices by participating in:

- The Central Vermont Physical Activity Coalition and acquired a \$1,500 Markle Grant from Gifford Medical Center to offer the “Moving Through Winter” and “Step Into Spring” series;
- The Central Vermont Food Systems Council, Barre Food First, and the Hunger Council of Washington County, and coordinated the Central Vermont Coalition for Health to increase access to healthy foods and physical activity opportunities, coordinate resources and address community health needs;
- Distributed CHAMPPS (Coordinated Healthy Activity, Motivation and Prevention Programs) assessment report to communities;
- The Community Garden in St. Johnsbury, managed cooperatively by faith based groups, non-profits and volunteers from the community, which produced a total of 12,465 pounds of organic food distributed to various community lunch programs, food shelves and needy people within the community;
- The Fit and Healthy Coalition at Northeastern Vermont Regional Hospital for Caledonia/Southern Essex counties to promote healthy eating and physical exercise for all ages;
- The Dartmouth Institute project through which a team from the Fit and Healthy Coalition worked with the 250 employees of Weidman Electrical Technologies in St. Johnsbury to improve cardiovascular health by providing the tools and techniques to make healthy nutritional choices;
- HealthWorks ONE coalition in Orleans/Northern Essex counties made up of diverse partners to create a culture of healthy options and choices for all people through advocacy and support of initiatives that promote their optimal quality of health.

Early Learning

In an effort to continue to assist parents, grandparents and other caregivers so that children are engaged in the learning process before reaching school age, Green Mountain United Way:

- Participated on the Central VT Children are Ready for School Work Group to promote STARS (quality rating for child care providers) and to plan for Born Learning (a United Way early learning program);
- Coordinated activities of the Born Learning Committee in Central VT through the Children are Ready for School Work Group and established a distribution plan for Born Learning materials;
- Served on the Building Bright Futures (BBF) steering committees and councils throughout its service area and supported each BBF Council as well as the Early Child Action Team in Orange County;
- Participated in the annual Dabble Day activities in the Northeast Kingdom where hundreds of parents and children are exposed to preschool educational experiences through fun-filled activities;
- Coordinated the Engaging Businesses in Early Childhood Work Group to produce a video and toolkit for businesses in Washington County to create work place policies that support families with young children;
- Engaged early education providers through presentations and meetings, and increased public awareness.

Basic Needs

Always aware of the ongoing everyday needs of the people in our five counties, Green Mountain United Way maintained and supported the following programs:

- Central VT Flood Recovery Center, which was opened in Barre as a result of the May 2011 flood. With its experience in mobilizing the community, GMUW was instrumental in bringing together federal, state and municipal agencies, local businesses and non-profit organizations, each with various skills, and coordinated efforts to assist those affected by the flood for their access to information and resources to overcome the flood's devastating effects;
- Goods and Services Program, which enabled us to distribute goods in excellent condition donated by local businesses and valued at more than \$20,000;
- Vermont 2-1-1, the free and confidential information and referral service, for those with questions about health and human services. In this fiscal year, 2-1-1 fielded 9,502 calls from the GMUW region.
- FamilyWize Prescription Drug Discount Program, which in this fiscal year saved individuals within our service area nearly \$30,000;
- Fuel Assistance, in collaboration with the Dead River Fuel Co., which asked us to distribute \$10,000 in home heating fuel assistance to needy families in the Northeast Kingdom;
- IBM Food Shelf Assistance Program, through which we were asked to distribute \$1,500 to food shelves;
- National Association of Letter Carriers 19th Annual Food Drive during which employees from 19 local post offices participated and 17,388 pounds of food were donated.

In addition, Green Mountain United Way provided vital information to the general public and played an active role in several community partnerships:

- Organized a community meeting in Washington County in response to the state's Economic Services Division modernization process;
- Created a Central VT Resource Guide;
- Updated food shelf brochures for regional food shelves;
- Initiated and coordinated the planning group for warming sites during the winter in Central VT. The First Presbyterian Church has taken on the role of coordination and GMUW currently participates as a member;
- Organized a community meeting to discuss transportation barriers and solutions in Central VT. This group has become a work group of the Central VT CASH Coalition as members identified it as a significant barrier to individuals reaching self sufficiency;
- Participated in the Washington County Continuum of Care to help streamline services for the homeless population;
- Participated in the District Leadership Teams in the Northeast Kingdom and in the Orange/Windsor region, the Community Coordinating Council in Caledonia/So. Essex, and the Orleans/No. Essex Community Partnership to address the social service challenges in each region.

Community Grant Funding Supported Projects

Economic Advancement

ORGANIZATION: Central Vermont Adult Basic Education

PROJECT: Career Readiness Training for Licensed Nursing Assistant Trainees

CVABE prepares individuals to become Licensed Nursing Assistants (LNAs), helping to fulfill a vital, unmet workforce need in Central Vermont. Many students lack basic literacy skills to succeed and pass the LNA certification test. This “pre-training” education program will improve students’ basic comprehension in reading, writing, and/or math to a level where they will be successful. The six-week pre-training, followed by LNA certification training, qualifies more Central Vermonters to become Licensed Nursing Assistants.

ORGANIZATION: ReSOURCE

PROJECT: ReTRAIN YouthBuild Barre

The YouthBuild Barre program serves 16 to 24-year-old high school dropouts in Washington County who need a comprehensive development and job training opportunity. Youth are trained in construction skills while building affordable housing, learning energy efficiency skills, and working alongside ReBUILD’s Deconstruction Service. This project provides individuals with skills they need to find and retain employment with sustainable salaries, benefits and opportunities for career growth in the construction and weatherization fields, both high-wage, high-growth sectors of the labor market. This program also helps students achieve a higher level of financial independence while earning their high school diploma or GED before they go on to college or enter the workforce.

ORGANIZATION: Central Vermont Community Action Council

PROJECT: Financial Literacy

CVCAC’s Tangible Assets Program offers three series of financial literacy workshops. The goals of this effort are to assist participants and their families to acquire knowledge and skills necessary to build savings and gain and sustain assets. Tangible Assets is both a financial literacy program and a matched savings or Individual Development Account (IDA) program with a 13 year history of assisting participants to develop assets. It uses an effective combination

of group classes, one-to-one financial and asset-specific counseling and support, access to financial experts and matching funds to encourage and reward new financial behaviors and attitudes that support successful development.

ORGANIZATION: Family Center of Washington County

PROJECT: Job Training Program

Teens and young parents, with limited or no prior work experience, receive concrete job skill training, on-the-job experience, and support for building employability through on-site job training offered in the areas of food service, child care, administrative assistance, facilities maintenance, and community garden. A Job Training Coordinator manages participant recruitment, placement, training, support, and performance evaluation in collaboration with worksite supervisors. The program directly enhances the abilities of low-income parents and high school students to successfully gain the skills needed to find appropriate employment, achieve financial stability and grow as contributing members of the community.

ORGANIZATION: AWARE

PROJECT: Economic Empowerment

This initiative assists low-income individuals and victims and survivors of abuse to achieve economic self-sufficiency during confidential one-to-one meetings, support group meetings, referrals to appropriate agencies for additional assistance, group training and educational opportunities. Specific support services include use of AHS “Screen Door” screening tool, referral to Tangible Assets programs, assistance with tax returns, debt management and reduction, access to credit scores and help with credit repair, employment strategies, and assistance with applications for affordable housing. AWARE offers the “MoneySmart” curriculum to teen group members who learn a variety of financial strategies such as opening bank accounts, balancing a checkbook, borrowing basics, debt management and the importance of good credit.

ORGANIZATION: Food Works at Two Rivers Center

PROJECT: Growing Hope

Growing Hope combines programs at Barre City Elementary and Middle School (BCEMS) in gardening, food preservation, cooking, and nutrition, with programs at the two largest subsidized housing projects for young families in Barre. This includes gardening and edible landscaping, food preservation, cooking, education and leadership development. It also involves community organizing around food systems both in low-income areas and for the whole community, including catalyzing collaborations, expanding access and training for community gardens, root cellars, food preservation, cooking, and municipal food systems and security planning for a post-oil economy. Such collaborations are expected to lead to the creation of a food system infrastructure.

ORGANIZATION: Central Vermont Medical Center

PROJECT: Outweighing the Odds Together

Outweighing the Odds Together is a six-week weight management series and is a collaborative project between CVMC Outpatient Health Education and the Community Health Team participating in the Blueprint for Health Vermont Medical Home Pilot; co-led by a registered dietician (RD) and a health coach. The series strives to empower participants to modify their own diet to individual food preferences and health needs, by providing instruction on basic nutrition skills needed for life-long weight management. The program objective is to assist participants in self-management rather than to prescribe a standard diet for weight loss, as is the case with many other weight management programs. It addresses obesity, a well established precursor of many chronic health problems experienced by Central Vermonters and the nation in general.

ORGANIZATION: Area Agency on Aging of Northeastern Vermont

PROJECT: Local Foods Initiative

This Local Foods Initiative is a project designed to encourage the use of locally grown food at senior meal programs in the Northeast Kingdom. The project will improve health outcomes as participating seniors benefit by eating more nutritionally rich, locally grown foods and become more aware of their food intake. The project also aims to strengthen the region's agricultural economy by

encouraging the staff at area senior meal programs to increase the percentage of locally grown food used in their meals.

ORGANIZATION: Green Mountain Vermont Farm-to-School

PROJECT: Growing Healthy Kids, Sprouts After-School Program

Sprouts is a year-round, after-school program for grades 2-8 that promotes healthy lifestyle choices through hands-on garden and cooking activities. The program works with students to grow food for the school cafeteria and ensure that every student, regardless of socioeconomic group, has access to fresh, nutritious foods. Through hands-on, inquiry-based gardening and cooking activities, students are exposed to fresh, nutritious foods, and are more likely to try new foods and make healthy food choices. Through the Sprouts Program, a comprehensive nutrition and agriculture curriculum, consisting of 30 standardized workshops on topics ranging from gardening, farming, and nutrition and cooking, will be delivered to over 400 students and fresh, nutritious food will be provided to over 1,100 students.

ORGANIZATION: Siskin Ecological Adventures

PROJECT: Kids in Motion

Kids in Motion is an after school program that offers activities to engage students to learn and practice proper techniques for body weight exercises including effective use of static and dynamic stretches, discover movements that can be done on one's own to achieve a warm-up stretch and cool down, play games as a fun way to warm and cool down after exercise, examine the effect of sugar, caffeine, water, food and exercise on the human body, use leisure education and leisure card sorts to determine recreation activities that may be experienced, use team building, agility courses and experiential challenges to discover non-traditional ways to increase fitness. In addition, the program will highlight the connection between food, levels of physical activity and health to empower students and their families to make healthy lifestyle choices by providing them with monthly lists of free/inexpensive opportunities in the region.

Early Learning

ORGANIZATION: **Prevent Child Abuse Vermont**

PROJECT: **Caring for Kids' Social/Emotional Readiness for School**

This project targets parents and caregivers of young children in Barre City, Essex Caledonia Supervisory Union, Washington South Supervisory Union, Orange North Supervisory Union and Orleans Central Supervisory Union. Children in these areas showed lower scores in domains of Social & Emotional, Approaches to Learning, and Cognitive Development/General Knowledge on the Ready Kindergartner Questionnaire in 2008. Using Prevent Child Abuse Vermont's (PCAV) child sexual abuse prevention programs parents and caregivers will learn the importance of early learning, support early learning and play an active role in preparing children for school. Children are assisted to appropriately express emotions, interact positively with other children and adults, follow simple rules, pay attention, engage in conversation, know how and when to ask adults for help, be curious, show awareness of how books are organized and used, and engage in imaginative play – all indicators used in the Ready Kindergartner Questionnaire.

ORGANIZATION: **Northeast Kingdom Community Action (NEKCA)**

PROJECT: **Partnering with Families with Young Children to Ensure Social and Emotional Skills at Home to Improve School Readiness**

This project partners with parents of young children in the counties of Orleans and Northern Essex to provide the "Foundations of Early Learning (FEL): Positive Solutions for Families" curriculum in a group setting. The parenting curriculum is an evidence-based, user-friendly series that supports the social, emotional and early language and literacy of Vermont's families with young children. Parents will increase skills to complement the Center on Social and Emotional Foundations for Early Learning (CSEFEL) strategies that support social and emotional competence in infants and young children currently being offered by NEKCA Head Start and other early childhood providers in the Northeast Kingdom. Another significant component of this project will be to provide families with information on the importance of nutrition and physical activity.

ORGANIZATION: **Clara Martin Center**

PROJECT: **Children's Upstream Prevention Services (CUPS)**

The CUPS program works with parents with children age birth to six who have developmental or behavioral concerns. Ongoing parenting/family support groups in Bradford and Randolph meet the growing demand for parenting support services and help to prepare children for kindergarten. Addressed are issues such as (but not limited to) appropriate developmental milestones, positive parenting and consequences, how to reduce stress in the home, and promoting emotion regulation skills. Children are provided with social skill acquisition and supports, as well as childcare to ease the burden of parents needing to secure childcare and helping to increase the consistency of attendance.



ORGANIZATION: **Four Seasons of Early Learning**

PROJECT: **Summer Program at Four Seasons of Early Learning**

As a Vermont STARS (Step Ahead Recognition System) approved facility with 4 out of 5 possible STARS achieved, Four Seasons of Early Learning is a vital resource serving Orleans and Caledonia counties by providing year-round quality early education and childcare for children ages 6 weeks to 6 years. As in the school year, the Summer Program offers a safe, stable environment with experienced early education teachers and allows children to continue to develop kindergarten readiness. Numerous activities throughout the summer help children strengthen approaches to learning, gain social and emotional independence, develop problem solving skills, obtain knowledge, and stay active and healthy. In addition, many young children are eligible for free and reduced lunches and are provided with balanced meals, which are in part prepared with produce from Four Season's gardens that children help to plant, maintain and harvest – a great way to instill healthy eating habits.

CHAMPPS Grant

During this second year of funding for the Building Healthy Communities Project, we made great strides with our two pilot communities to enhance physical activity and healthy eating among the population.

Northfield:

Building on information gathered in focus groups and a community forum, GMUW partnered with the Northfield Recreation Committee to:

- Identify and implement strategies to improve the safety and quality of the community playground;
- Obtain a Recreation Facilities Grant to purchase playground equipment for Memorial Playground;
- Create and distribute a community survey to build support in increasing opportunities for physical activity;
- Research surfacing options for Memorial Park Playground based on safety and affordability. The Building Healthy Communities Project funds were used to purchase these materials, which were installed in June 2011.

Barre:

The Building Healthy Communities work in Barre focused on the implementation and enhancement of two community gardens at Highgate and Green Acres public housing apartments and the Metro Way community garden. Working with local food councils, local clergy and other agencies, GMUW brought diverse opportunities for increasing access to healthy and affordable food in the greater Barre area. The two primary focus areas were to support and sustain community and school-based gardens and to provide incentives for the procurement of foods from local farms for corner stores, public housing sites and local farmers' markets.

Throughout the duration of the grant, GMUW worked closely with many coalitions and partnerships including Barre Food First, the Barre Gardener's Association, Central Vermont Coalition for Health, Central Vermont Food System Council, Central Vermont Physical Activity Coalition, Two Rivers Food as Medicine Program, Vermont Dept. of Health – Barre District, Washington County Hunger Council and the Waterbury/Duxbury Food Council.

We continued distribution of the promotional booklet Building Healthy Communities and Washington County Community Assessment Results: Nutrition and Physical Activity, which is available at www.gmunitedway.org under "Publications".

ORGANIZATION: Good Beginnings of Central Vermont

PROJECT: Home Visiting

This organization's 40+ volunteer mothers of all ages have been recruited, trained and matched with new parents in Central Vermont to support with home visits in whatever ways are appropriate so the mother might regain her health and reconnect with the community to avoid isolation.

Good Beginnings provides educational materials during the three months of free visits, and encouragement in the areas of bonding, in-arms parenting, fatherhood/mentors, and literacy. Free books are provided to each family (and more to those who don't have any) and front infant carriers are offered at a cost. Visits contribute to positive results such as improved weight gain for high-risk infants to the prevention of child abuse/neglect and the timely treatment of postpartum depression. Good

Beginnings addresses immediate family needs with emergency funds, clothing, furniture, food, medicines and connects families with local and regional resources appropriate to their situation so they might be successful in raising their child.



Planning is everything...

Consider Planned Giving
and insure the wise use of
your assets now and beyond.

Make a difference in the
future of your community.

The Annual Campaign

Fiscal year 2010 was a difficult year for many with our country's economy causing more job losses, unpaid bills, bankruptcies and foreclosures. Non-profit organizations everywhere experienced equal difficulties with Green Mountain United Way being no exception. Adding to these troubled times was the May 2011 flooding in Central Vermont after which GMUW spent many hours and dollars assisting those affected by the flood to find the resources they needed. This is the type of work the United Way is known for coordinating. However, such a crisis takes precedence over everyday initiatives with many dollars understandably being given for the devastation at hand rather than the annual campaign.



Don George

In spite of all this, with the help of our Campaign Chairs Don George, President and CEO of Blue Cross Blue Shield of Vermont, and Marty Feltus in the Northeast Kingdom, our



Marty Feltus

Loaned Executive Cece Barber, all the Campaign Coordinators in businesses, and especially all our donors, we were able to raise \$541,407.00.

Our sincere thanks go out to all who worked toward a successful campaign, all who volunteered in any way and all who gave of their hard-earned money to support those we serve.

The Loaned Executive Program

The assistance provided by Cecile Barber of Blue Cross and Blue Shield of Vermont during the fall of 2010 was extremely important to Green Mountain United Way in conducting its annual campaign.

"Cece", as she is more commonly known, was loaned to us by BCBS for approximately six weeks and became our information specialist. During that time she very expertly re-organized and re-worked several documents in our office that made it much easier for all staff members when reaching out to businesses. She also made several initial contacts to business leaders updating their information.

Thank you to both Blue Cross and Blue Shield of Vermont and Cecile Barber for the assistance we needed during our fundraising.



Cece Barber

New Employee

Becky Raymond of Corinth, VT joined the GMUW staff this year as our new Community Impact Director for Washington and Orange counties. She is a graduate of Smith College with a Masters Degree from Lesley University and has extensive experience working in non-profit organizations.



New Volunteer Network

In December 2010, GMUW instituted a Volunteer Network as part of its website. This network accomplishes two goals:

First, it provides any non-profit organization in our service area a place to post its volunteer opportunities and, hopefully, attract potential volunteers. Second, it enables individuals in the community who are seeking places to volunteer a venue of listings to choose from. They are then directed to contact the organization directly to determine if the position fits theirs and the organization's needs.

On a regular basis, we contact both the non-profit organizations and local businesses to, respectively, remind them to post new opportunities as they are developed, and to share the network with their employees.

Each month our Volunteer Network web pages receive some of the highest hits of all our web pages indicating to us that it was a needed service that people are making use of. The network can be accessed at www.gmunitedway.org/volunteernetwork.shtml.

Leadership Givers

Pinnacle (\$10,000 +)

Anonymous (3)

Challenger (\$5,000 - \$9,999)

Anonymous (1)

Thomas N. Pelletier

Trail Blazer (\$2,500 - \$4,999)

Anonymous (2)

Pacesetter (\$1,000 - \$2,499)

Anonymous (17)

Jane & Joseph Alper

John & Dana Donaldson

Elizabeth Esmond

John Fitzhugh

Claudio D. & Brenda Fort

Andrew Garland

Don George

David & Wilma Kelley

France Lambert

Sarah Miller

John Trifone

Pathfinder (\$500 - \$999)

Anonymous (41)

Wanda Baril

Catherine Hamilton

Suellen Bottiggi

Dr. Peter Harris

Charles Castle

Machejeski-Labounty Family Fund

Paul and Sandal Cate

Dr. Richard Milius

Rudy Chase

Dr. Andrew & Priscilla Minkin

John Colburn

Dr. Paul Newton

Richard Comtois

Tim Ross

Judith Daye

Barbara Sharp

Dr. Stephen & Marty Feltus

Kimberly Whitcomb

Jeremy Guyette

Nancy and Arthur Zorn

Financial Statement

For Fiscal Year ended June 30, 2011

STATEMENT OF FINANCIAL POSITION

ASSETS

Current Assets	
Cash	201,134
Investments	312,901
Accounts Receivable	226,457
Other Current Assets	500
Total Current Assets	740,992
Fixed Assets	14,191
TOTAL ASSETS	755,183

LIABILITIES & EQUITY

Current Liabilities	
Accounts Payable	6,386
Allocations Payable	186,531
Grants Payable	89,635
Total Current Liabilities	282,552
Equity	
Fund Balances	465,929
Net Income	6,702
Total Equity	472,631
TOTAL LIABILITIES & EQUITY	755,183

STATEMENT OF ACTIVITIES

INCOME

Campaign	541,407
Uncollectible Expense	(32,484)
Grants Received	32,146
Other Revenue	98,948
Total Income	640,017

EXPENSES

Salaries & Benefits	296,780
Professional Fees	14,933
Supplies	28,417
Other Operating Expenses	98,770
Allocations	182,533
Other Grant Services	11,882
Total Expense	633,315

NET INCOME

6,702

GMUW does not charge membership dues. A service charge is comprised of the yearly management and general cost of 5.1% and the yearly fundraising cost of 4.1% for a total of 9.2%. Amount raised: See Financial Statement, under INCOME, Campaign line. Sources of contributions: Individuals in the public at large; business campaigns; corporate gifts; special events. How costs are covered: By deducting a service charge percentage from donations (see above). Financial statement based on FY 2010 – 2011 audit. Full audit available upon request. Dec. 16, 2011

Business Supporters

Businesses, organizations and individuals in our local communities are always extremely supportive of Green Mountain United Way for which we and those we serve are very appreciative. Though we are unable to name all individuals who contribute to us in any way, there being too many, the following is a list of businesses and groups who deserve our recognition. We hope that those individuals who also assist us will include themselves in our thanks.

Acadia Insurance	Dwight Asset Management Co., Inc.	Merchants Bank	Sugarbush Resort
Area Agency on Aging for Northeastern VT	EDS	Merck Partnership For Giving	Swenson Granite Co.
Associated Insurance Agencies, Inc.	E. J. Prescott, Inc.	MSA Newport	Symquest Group, Inc.
AT&T	Electrisola, Inc.	Mutuo, Inc.	Sysco Food Services of NNE
Aubuchon Hardware	Essex Town School Dist.	National Life Group	TD Bank
Bank of America	Family Center of Washington Co.	Nationwide	TD Charitable Foundation
Barre Housing Authority	Federal Express	New England Air Systems	Times Argus
Barre Town Elementary School	FedEx Trade Networks	New York Life	Tom Breslin Community Ctr
Barry T. Chouinard, Inc.	Fletcher Allen Health Care	North Country Federal Credit Union	Truex Cullins, Inc.
Barton American Legion Post #76	Fothergill, Segale & Valley	North Country Hospital	Union Bank
Battelle	Freeman, French, Freeman, Inc.	Northeast Kingdom Community Action	Union Mutual of Vermont
Berg, Carmolli & Kent, Inc.	Future Planning Associates	Northeast Kingdom Human Services, Inc.	United Health Group
Blodgett Supply Co.	Gallagher, Flynn & Co., LLP	Northeast Utilities	United Parcel Service
Blue Cross Blue Shield of Vermont	GE CPARS	Northeastern Vermont Regional Hospital	University of Vermont
Bourne's Energy	General Electric	Northfield Municipality	Vermont Captive Insurance Association
Burlington Community Health Center	Good Beginnings of Central Vermont	Northfield Savings Bank	Vermont Center for Independent Living
Burlington Int'l Airport	Green Mountain Power Corp	Norwich University	Vermont Electric Coop, Inc.
C & S Wholesale Grocers	Green Mountain Coffee Roasters	Noyle Johnson Insurance	Vermont Federal Credit Union
Cabot Creamery Coop, Inc.	Hackett, Valine & MacDonald	Paige & Campbell, Inc.	Vermont Mutual Insurance Co.
Central VT Home Health & Hospice	Hannaford Stores	People's United Bank	Vermont Public Radio
Central VT Medical Center	Hoff Curtis	Perrigo Company	Vermont State Employees Credit Union
Central VT Public Service Corp.	HP Hood LLC	Pike Industries	Vermont Student Assistance Corp.
Charter Communications	IBM	Prevent Child Abuse VT	Vermont Systems
Chartis Insurance Management Services	IDEXX	Price Chopper	Vermont Technical College
Citizens Bank	Institute of Professional Practice	Prime Lending, A Plains Capital Company	VtSHARES Campaign
City of Burlington Water & Waste Water	Jager Di Paola Kemp Design	ReSOURCE	Wal Mart
Columbia Forest Products	JCPenney, Inc.	Sanel Auto Parts	Washington County Diversion Program
Combined Federal Campaign	Johnson Lambert & Co.	Shaw's Supermarkets	Washington County Mental Health
Comcast	Kellogg Hubbard Library	Siemens Health Care	Washington Electric Coop
Community National Bank	Kennametal Industries	Spaulding High School	Weidmann Technologies
Concord Group Insurance	Key Bank	Springfield College	Williston Central School
Denis, Ricker & Brown	Leahy Press	Square & Compass Club	Xerox
Dennis Appliance Services	Lincoln Financial	Standard Register	
Dinse, Knapp & McAndrew	Lyndon State College	State Farm	
Downs Rachlin Martin PLLC	Marathon Health	Strategic Risk Solutions	
	Members Advantage Credit Union		

Sponsorships

Over the years, Green Mountain United Way has formed some very meaningful partnerships with many local businesses whose principals are always willing to support us in any way possible. One of those ways is through sponsorships of events and fundraisers.

Our sincere thanks go out to the following. Should any names have been inadvertently left out, we apologize.

Campaign Kick-Off Breakfast

People's United Bank

Campaign Thank You Ads

Gene Besaw & Associates, PC	The World
Nadeau's Plumbing & Heating, Inc.	Union Bank
Paige & Campbell, Inc.	Wells River Savings Bank

Golf Classic

Tournament Level

Gardner Insurance Services

Birdie Level

Barry T. Chouinard, Inc.
The Merchants Bank

Hole-in-One Level

Courtesy Toyota

Hole Level

Allen Lumber Co.
Valsangiacomo, Detora & McQuesten, P.C.

Prize Level

AJ's Sunoco
Bath & Body Works
Cabot Creamery Coop, Inc.
Champlain Country Club
Fore-U Golf Center
Green Mountain National
Killington Golf Course
Lamberton Electric
Lake Morey Resort
Montague Country Club
Montpelier Elks Country Club
Neshobe Country Club
Northfield Country Club

Premium Member Cards
Proctor Pittsford Country Club
Rocky Ridge Golf Club
Sarducci's
Splash Natural
St. Johnsbury Country Club
The Country Club of Barre
The Peach Tree
Three Stallion Inn
United Parcel Service
Vermont Lazerwash
Vermont National Club

Kaleidoscope of Talent

Kaleidoscope Level

Blue Cross Blue Shield of VT
Gardner Insurance Services
Northfield Savings Bank

Performance Level

Black River Design Architects
VT State Employees
Credit Union

Talent Level

North Country Federal
Credit Union

Show Level

Edward Jones – Montpelier
Hillside Stone Products, Inc.
Magee Office Plus
S-R Services

Business/Individual Level

Allen Lumber Co.
BCK Real Estate Company
Cabot Hosiery Mills, Inc. –
DARN TOUGH
Cody Chevrolet & Cadillac
Community National Bank
dbate speaking
Edward Jones – Barre-Montpelier Rd.
Environmental Compliance Service
Granite Hills Credit Union
Green Mountain Hooked Rugs
HP Cleaning Service
Kelly Services
Middlesex Electric
Project Independence

NEK "Ride the Realm" Bike Ride

Burke Mountain
Calkins Portable Toilets
Derby Village Store
Northeastern Vermont
Regional Hospital
Passumpsic Savings Bank
Pepsi Cola Bottling Co.
Price Chopper
St. Johnsbury Automobile Co.



Goods & Services

Green Mountain United Way is extremely grateful to the following businesses and individuals who have donated goods and given of themselves in many ways to our organization. All that we do for our local communities would not be possible without the dedicated help received from all of you. We apologize if any names have been inadvertently left out.

Alban & Margaret Ritchie	Leahy Press	The Times Argus/Extra
Arthur Zorn	LSC-TV	The Valley Reporter
Ben & Jerry's	L. Brown & Sons Printing, Inc.	The Waterbury Record
BlueCross BlueShield of Vermont	Mad River Valley TV	The World
Business People Magazine	Nassau Broadcasting	Trans-Video Cable TV 7
Cabot Chronicle	Nat'l Assoc. of Letter Carriers	United Parcel Service
Caledonian-Record	National Life Group	Vermont Computing, Inc.
Central VT Chamber of Commerce	NEK Chamber of Commerce	Vermont Electric Coop, Inc.
Central VT Comm TV 7	NEK-TV	Wayside Restaurant
Champlain Business Journal	Newport Daily Express	WCAX-TV
Community National Bank	North Congregational Church	WCVT Radio
Coos County Democrat	Northfield News	WDEV Radio Vermont
David Heath Photography	Orca Media	WGDR Radio
Dead River Company	Shaw's Supermarkets	WGMT Radio
Ellen Richards	Spaulding H.S. & Barre Tech Center	White's Market
FedEx Trade Networks	Stowe Reporter	WIKE Radio
FRANK Radio	Subway	WKXH Radio
Gardner Ins. Services	S. W. Granite	WLVB Radio
GMUW Board Members	The Bridge	WMOO Radio
GMUW Committee Members	The Bridge Weekly Sho-Case	WNCS Radio
Hardwick Public TV	The Chronicle	WSNO Radio
Helping Hands & Hearts	The Colebrook Chronicle	WSTJ Radio
IBM of Vermont	The Hardwick Gazette	WWFY Radio
Journal Opinion	The Herald of Randolph	WYKR Radio
Juniper's Restaurant	The Middlesex Newspaper	ZAZ Video Productions, Inc.
KATV	The News & Sentinel	Zutano, Inc.
Littleton Courier	The Steak House	

In addition to the above companies, we also very sincerely thank all of our volunteers who continually give of their time to our programs, initiatives and fundraisers. Their support is extremely valuable to us and those we serve.

Special Events

Each year the funds we receive from very generous supporters are augmented by events that we hold bringing people together for some fun and opportunities to learn more about the work of GMUW.

On August 21, 2010, the **1st Annual NEK "Ride the Realm" Bike Ride** took place in Caledonia County with riders choosing either a 45-mile trek or an 85-mile route both starting and ending at Burke Mountain. Volunteering to help organize the ride were Joe Fox, Carol Hodges and Tom Viles.

On August 28, 2010, the **4th Annual Green Mountain United Way Golf Classic** in collaboration with UPS was held at the Montague Golf Course in Randolph under the leadership of UPS employee Randy Tullar and GMUW Board member Walter Oakes. Eighteen teams competed for some very nice prizes.

On February 3, 2011, our first **Thankful Thursday** dinner and silent auction event was held at Juniper's Restaurant in Lyndonville. The restaurant donated 15% of all dinners sold that evening.



On March 5, 2011, our well known and very successful **Kaleidoscope of Talent** show was held for the fifth consecutive year. A nearly full house of spectators at the Spaulding High School Auditorium enjoyed watching and listening to the talented performers who came from all over northern Vermont.

Once again, the show was emceed by the expert radio personality, Eric Michaels, who, as always, went above and beyond and kept the audience totally interested in the twenty acts featured. Also volunteering and making sure this event was successful were Linda Ayer, Wanda Baril, Timothy Barre, Sam Biondolillo, Ruth Brown, Beth Esmond, Scott Esmond, Joan Fitzgerald, John Gardner, Lindsay Gardner, Allyssa Gaudette, David Heath, Joe Janele, Danielle Kelty, Lynette Kemp, Vanessa Leno, Whitney Leno, Kevin Lunn, Diane McCormack, Priscilla McLaughlin, Brenda Thompson, Sandy Tomaszewicz, Rich Williams, Arthur Zorn, and Zach Zorn.

For more information about these and upcoming events, visit www.gmunityway.org

Staff and Facilities

Nancy Zorn
Executive Director

Madeleine Roy
Community Development & Marketing Director

Molly Gleason
Community Impact Director (employed until June 2011)

Becky Raymond
Community Impact Director

Nelson Baker
NEK Community Impact Director

Barbara Christie-Garvin
CHAMPPS Coordinator (employed until October 2011)

Wanda Baril
Executive Assistant (employed until February 2011)

Cecile Barber
Executive Assistant

Brenda Thompson
Administrative Assistant

Washington/Orange Office

963 Paine Turnpike N #2 • Montpelier, VT 05602-9163
Tel: 802-229-9532 • Fax: 802-223-0273
E-Mail: info@gmunityway.org

Caledonia / Southern Essex Office

1325 Main St. • St. Johnsbury, VT 05819
Tel: 802-745-0101
E-Mail: nbaker@gmunityway.org

Orleans/Northern Essex Office

P. O. Box 33 • 69 Main St. • Derby Line, VT 05830
Tel: 802-647-2148
E-mail: mroy@gmunityway.org

Green Mountain United Way Website

www.gmunityway.org

Contributors to 2010 – 2011 Annual Report

Nelson Baker
Cecile Barber
Becky Raymond
Madeleine C. Roy
Shenandoah Starr
Stuart Williams, M.D., *President GMUW Board of Directors*
Nancy Zorn

LIVE UNITED

To learn more about Green Mountain United Way or to donate, please visit our website.
www.gmunityway.org